1055
CAPITAL PARTNERS

Who we are

A two-person firm acquiring an established service business in Connecticut, Colorado, or Southern California to own for the long run and grow as involved owners. Backgrounds in lower-middle-market investment banking, private equity, and corporate finance.

What we're looking for

SIZE	$300K to $2M EBITDA or SDE · roughly $1M to $12M revenue
GEOGRAPHY	Connecticut · Colorado Front Range · Southern California (San Diego County first)
SITUATION	Retirement or succession · Owner stepping back
DEAL TYPE	Full sale; other structures considered case by case
FINANCING	Our own capital and lender financing

Business characteristics

- Recurring revenue from contracts or repeat customers
- Consistent margins and cash flow over several years
- Barriers to entry: licenses, certifications, long-term contracts, reputation
- Diversified customer base; no customer above 10 to 15 percent of revenue
- A team that runs the day-to-day; not dependent on the owner alone
- Room to grow, organically and through add-on acquisitions

Open on industry. A business doesn't need every one of these to be a fit.

What sellers get from us

- Long-term owners, not on an outside investor's timeline to sell
- The team and the customer relationships stay
- A clear offer, and a transition we work through together
- Involved owners who invest in the team and help steer growth
- A fast, honest read: fit and rough value within a couple of weeks
- Professionals with experience guiding and growing companies

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